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THE HETTER LETTER

HEATING, COOLING AND BEYOND

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Cold Climate **Heat Pump Challenge** Heating Up



Ten HVAC manufacturers are participating in the Cold Climate Heat Pump Technology Challenge (CCHPTC) to speed up technological advances in all electric heat pump systems. *Trane & Bosch* are two of the manufacturers who are participating. **Hetter** has been installing *Trane* equipment for over twenty years & now offers & installs German manufacturer *Bosch* as well. Partnering in the challenge with the U.S. Department of Energy are both the U.S. EPA and Natural Resources Canada along with a number of energy cooperatives. The two common issues consumers have with heat pumps are: 1) the high electrical expense to operate during winter months; 2) the possibility of overloading the electrical grid during peak demands leading

to possible rolling black outs. The U.S. Department of Energy wants manufacturers – as part of the challenge – to find ways to lessen grid impacts during peak demands and improve performance when temperatures reach 5 degrees & below. The goal is to have next generation heat pumps that better address these issues and have them ready to roll out to consumers by 2024. In the August edition of *ACHR News*, representatives from both *Trane & Bosch* expressed confidence in the progress they are making in this challenge. We all wait anxiously for what lies ahead.

HETTER has scored nothing but **five star** reviews with the **Better Business Bureau** since January, 2021



HETTER NEWS & NOTES



GM **Mike Graessle** (pictured at left) celebrates 15 years at **Hetter Heating** in 2023. Mike is involved with literally every aspect of our company. His passion for Hetter & the twenty four people who work here is inspiring. Team work & hard work go hand in hand. Congrats Mike & God bless you!

Trane rolled out a new, affordable modulating air conditioner & heat pump this past summer – the XV17. This air conditioner is fully modulating, less expensive than its two big brothers – the XV20i and XV18 – and can only be installed with **Trane's** S8V2 two stage variable speed 80% gas furnace.

The AIM Act, passed in December, 2020, expressly calls for a 30% reduction in HFC (hydrofluorocarbon) production in 2024 which could result in shortages of R-410A refrigerant. All air conditioners & heat pumps manufactured since 2010 feature R-410A refrigerant.

Devan Young (pictured at right) was hired into our installation department this past spring. Devan brings over five years industry experience to **Hetter**. He is a 2010 graduate of CTEC Vocational Career Center in Newark. Devan lives in Springfield with his girlfriend, two kids, two dogs & three cats.



HETTER ‘goes the extra mile’ for marathon legend

Retired **Hetter** customer Ray from Galena decided this past July to have **Hetter** replace his 19-yr-old **Trane** heat pump system that had gone out. **Hetter** had installed the system back in 2004. Why **Hetter** again? “Because **Hetter** always goes the extra mile,” Ray said. That’s funny because it just so happens that back in the day, Ray went many extra miles running marathons. In May 2004 Ray ran a marathon in Massachusetts completing his personal challenge of running a marathon in all 50 U.S. states and the District of Columbia! After retiring from Abbot Labs in 1997, Ray ran in 47 states and Washington, D.C. in just seven years. Ray did, of course, run the *Columbus Marathon* (pictured at right) and through his running raised \$30,000 for the Leukemia & Lymphoma Society. Thank you Ray for not only being a great **Hetter** customer but an inspiration. By the way, 50 states multiplied by 26 miles each equals over 1300 miles of running. That’s like running from Columbus to Denver. Whew!

NOTE: The **Columbus Marathon** began in 1978 and runs every October in downtown Columbus.



REDUCE ODORS & SMOKE IN YOUR HOME WITH THE **iWAVE**



The **iWave** air purifier installs into most HVAC systems reducing odors, smoke, allergens, mold, bacteria & viruses. When air passes over the **iWave**, positive & negative ions are released attaching to & breaking down passing pollutants into harmless compounds like oxygen, CO, nitrogen and water vapor. Some pollutants are eventually caught in your filter while others are simply neutralized. **iWave** safely treats the air, producing no ozone or harmful byproducts. Third party

lab test results showed 84.2% of the COVID-19 virus was inactivated when in contact with the **iWave** for ten minutes; 99.4% when in contact for thirty minutes. The manufacturer cautions that individual results will vary. Contact **Hetter** at 614-784-9200 for pricing information and/or go to www.iwaveair.com for more information.